

## enjuba Spelling Bee


$18,700,000(52 \%)$ below the age of 15
The future belongs to them

$71 \%$ drop out rate
Fail to complete primary school on time


Sarah joined the enjuba Spelling Bee Her life CHANGED

## Her team won the enjuba National Spelling Bee

She got to represent Uganda at the African Spelling Bee in South Africa

enjuba Spelling Bee makes learning fun

## The Spelling Handbooks level the playing field

Words based on values of:
Character
Responsibility
xcellence
Empathy
Discipline

Key to learning words, their meanings and usage in sentences


## We want Sarah to succeed

The handbook contains a list of positive words that change the world
Responsibility, Benevolent, Commitment

Shapes positive attitudes Develops life skills
Confidence, Teamwork, Critical thinking


Sarah's success is dependent on her teachers' skills


We believe that teachers are the most powerful people in the world


Our desire is to invest in the teachers through trainings.

This equips them with tools and skills so they can better prepare the kids for the future.

## Our crowth

| Year | 2014 | 2015 | 2016 | 2017 Forecast |
| :---: | :---: | :---: | :---: | :---: |
| No. of Schools | 20 | 500 | 900 | 1,500 |
| No. of Kids | 16,000 | 400,000 | 720,000 | $1,200,000$ |
| No. of <br> Teachers | 60 | 1,500 | 2,700 | 4,500 |
| Budget | $\$ 3,503$ | $\$ 19,769$ | $\$ 64,851$ | $\$ 98,677$ |

## Next 3 Years

## Expand to 5,000 schools

## $3,500,000$ children

## Actively engage with $1,000,000$ parents

## Train 15,000 teachers



## enjuba Spelling Bee Cash Flow

| Sum of Amount \$ |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: |
|  | 2014 | 2015 | 2016 | Grand Total |
|  |  |  |  |  |
| Inflow | $\$ 7,710$ | $\$ 27,009$ | $\$ 59,785$ | $\$ 94,504$ |
| Financing Activities | $\$ 7,710$ | $\$ 27,009$ | $\$ 59,785$ | $\$ 9,504$ |
| Donation - Cash | $\$ 6,553$ | $\$ 19,600$ | $\$ 23,550$ | $\$ 49,703$ |
| Donation - In Kind | $\$ 914$ | $\$ 5,429$ | $\$ 22,421$ | $\$ 28,764$ |
| Sponsorship |  | $\$ 1,429$ | $\$ 12,917$ | $\$ 14,345$ |
| School Subscription | $\$ 229$ | $\$ 543$ | $\$ 406$ | $\$ 1,177$ |
| Individual Subscription | $\$ 9$ |  | $\$ 320$ | $\$ 329$ |
| Handbook Sale | $\$ 6$ | $\$ 9$ | $\$ 171$ | $\$ 186$ |
| Outilow | $\$ 3,483$ | $\$ 19,769$ | $\$ 58,856$ | $\$ 82,107$ |
| Expense | $\$ 3,483$ | $\$ 19,769$ | $\$ 58,856$ | $\$ 82,107$ |
| Travel | $\$ 514$ | $\$ 2,564$ | $\$ 9,386$ | $\$ 12,464$ |
| Food | $\$ 736$ | $\$ 3,527$ | $\$ 6,363$ | $\$ 10,626$ |
| Venue Hire | $\$ 945$ | $\$ 686$ | $\$ 8,114$ | $\$ 9,745$ |
| Videography \& Photography | $\$ 429$ | $\$ 7,200$ | $\$ 417$ | $\$ 8,046$ |
| Payroll \& Benefits | $\$ 26$ | $\$ 914$ | $\$ 6,857$ | $\$ 7,797$ |
| Marketing \& Branding | $\$ 201$ | $\$ 1,030$ | $\$ 3,449$ | $\$ 4,680$ |
| Office Rent |  | $\$ 886$ | $\$ 3,557$ | $\$ 4,443$ |
| Spelling Handbook | $\$ 133$ | $\$ 1,303$ | $\$ 3,000$ | $\$ 4,436$ |
| Event Setup | $\$ 40$ | $\$ 177$ | $\$ 3,827$ | $\$ 4,044$ |
| Accommodation | $\$ 40$ | $\$ 674$ | $\$ 3,133$ | $\$ 3,848$ |
| Fundraising | $\$ 8$ |  | $\$ 3,508$ | $\$ 3,516$ |
| Teacher Trainings |  |  | $\$ 2,878$ | $\$ 2,878$ |
| Awards | $\$ 160$ | $\$ 354$ | $\$ 1,830$ | $\$ 2,343$ |
| Response Volunteer |  |  | $\$ 1,407$ | $\$ 1,407$ |
| Misc. Expenses | $\$ 76$ | $\$ 312$ | $\$ 443$ | $\$ 755$ |
| Internet \& Airtime | $\$ 69$ | $\$ 533$ | $\$ 677$ |  |
| Office Supplies | $\$ 113$ | $\$ 73$ | $\$ 152$ | $\$ 288$ |
| Legal Fees | $\$ 4,227$ | $\$ 7,240$ | $\$ 930$ | $\$ 12,397$ |
| Grand Total |  |  |  |  |

## Budget for 2017 enjuba Spelling Bee

| Participants | 10 Regions (Kampala, Arua, Gulu, Lira, Masaka, Bushenyi, Fort Portal, Masindi, Tororo, Jinja) |
| :--- | :--- |
| Schools | 1,500 Schools |
| Competitions | Regional, National |


|  |  | Frequency | Units | Unit Cost | Total Cost UGX | Total Cost USD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Handbooks \& Trainings |  |  |  |  |  |  |
| Spelling Handbook | Printing Costs | 1 | 7,000 | UGX 10,000 | UGX 70,000,000 | \$20,000 |
| Teacher Training | Accomodation | 9 | 3 | UGX 100,000 | UGX 2,700,000 | \$771 |
|  | Refreshments | 10 | 100 | UGX 10,000 | UGX 10,000,000 | \$2,857 |
|  | Taxi \& Fuel | 10 | 1 | UGX 700,000 | UGX 7,000,000 | \$2,000 |
| Sub Total |  |  |  |  | UGX 89,700,000 | \$25,629 |
| Regional Events |  |  |  |  |  |  |
| Marketing \& Branding | Media Facilitation | 10 | 3 | UGX 50,000 | UGX 1,500,000 | \$429 |
| Travel | Taxi \& Fuel | 10 | 1 | UGX 2,200,000 | UGX 22,000,000 | \$6,286 |
| Venues |  | 10 | 1 | UGX 300,000 | UGX 4,000,000 | \$1,143 |
| Food | Food | 10 | 150 | UGX 10,000 | UGX 15,000,000 | \$4,286 |
|  | Drinks | 10 | 12 | UGX 25,000 | UGX 3,000,000 | \$857 |
| Judges | Accomodation | 10 | 5 | UGX 100,000 | UGX 5,000,000 | \$1,429 |
| Event Setup |  | 10 | 1 | UGX 500,000 | UGX 5,000,000 | \$1,429 |
| Photography and Video |  | 10 | 1 | UGX 500,000 | UGX 5,000,000 | \$1,429 |
| Awards | Best Team | 10 | 1 | UGX 150,000 | UGX 1,500,000 | \$429 |
|  | Certificates | 10 | 100 | UGX 1,000 | UGX 1,000,000 | \$286 |
| Sub Total |  |  |  |  | UGX 63,000,000 | \$18,000 |
| National Championship |  |  |  |  |  |  |
| Marketing \& Branding |  | 1 | 8 | UGX 100,000 | UGX 800,000 | \$229 |
| Venues |  | 1 | 1 | UGX 25,000,000 | UGX 25,000,000 | \$7,143 |
| Food | Food | 1 | 180 | UGX 65,000 | UGX 11,700,000 | \$3,343 |
|  | Drinks | 1 | 1,000 | UGX 4,000 | UGX 4,000,000 | \$1,143 |
| Event Setup |  | 1 | 1 | UGX 11,500,000 | UGX 11,500,000 | \$3,286 |
| Payroll \& Benefits | Judges and Teachers | 1 | 30 | UGX 100,000 | UGX 3,000,000 | \$857 |
| Accomodation |  | 1 | 150 | UGX 70,000 | UGX 10,500,000 | \$3,000 |
| Photography and Video |  | 1 | 1 | UGX 1,000,000 | UGX 1,000,000 | \$286 |
| Awards | Grand Prize (Trophy and Cash) | 1 | 4 | UGX 500,000 | UGX 2,000,000 | \$571 |
|  | School Plaque (2nd Place) | 1 | 4 | UGX 300,000 | UGX 1,200,000 | \$343 |
|  | School Plaque (3rd Place) | 1 | 4 | UGX 100,000 | UGX 400,000 | \$114 |
|  | Scholastic Materials | 1 | 1 | UGX 1,500,000 | UGX 1,500,000 | \$429 |
|  | Certificates | 1 | 200 | UGX 1,000 | UGX 200,000 | \$57 |
|  | Frames | 1 | 1 | UGX 200,000 | UGX 200,000 | \$57 |
| Sub Total |  |  |  |  | UGX 73,000,000 | \$20,857 |
| African Spelling Bee |  |  |  |  |  |  |
| Travel | Travel | 1 | 11 | UGX 1,400,000 | UGX 15,400,000 | \$4,400 |
|  | Accomodation | 3 | 5 | UGX 700,000 | UGX 10,500,000 | \$3,000 |
| Sub Total |  |  |  |  | UGX 25,900,000 | \$7,400 |
| Administration |  |  |  |  |  |  |
| Office Supplies |  |  |  | UGX 1,000,000 | UGX 1,000,000 | \$286 |
| Internet and Airtime |  |  |  | UGX 3,600,000 | UGX 3,600,000 | \$1,029 |
| Marketing \& Branding | Social Media |  |  | UGX 1,000,000 | UGX 1,000,000 | \$286 |
|  | Website Developing/Hosting |  |  | UGX 700,000 | UGX 700,000 | \$200 |
|  | Branding Materials |  |  | UGX 3,000,000 | UGX 3,000,000 | \$857 |
| Travel with Kampala |  |  |  | UGX 2,000,000 | UGX 2,000,000 | \$571 |
| Legal fees |  |  |  | UGX 2,000,000 | UGX 2,000,000 | \$571 |
| Peace Corps Staff |  | 1 | 1 | UGX 1,000,000 | UGX 1,000,000 | \$286 |
| Office Rent |  | 12 | 1 | UGX 1,275,000 | UGX 15,300,000 | \$4,371 |
| Payroll \& Benefits |  | 12 | 2 | UGX 1,500,000 | UGX 36,000,000 | \$10,286 |
| Fundraising |  |  |  | UGX 16,000,000 | UGX 16,000,000 | \$4,571 |
| Sub Total |  |  |  |  | UGX 81,600,000 | \$23,314 |
| New Programs for 2017 |  |  |  |  |  |  |
| Newspaper | Layout and Printing | 10 | 1,000 | UGX 7,000 | UGX 70,000,000 | \$20,000 |
| Literacy Fair |  | 3 | 1 | UGX 3,500,000 | UGX 10,500,000 | \$3,000 |
| Writing Competition | Awards |  |  | UGX 20,000,000 | UGX 20,000,000 | \$5,714 |
| Sub Total |  |  |  |  | UGX 100,500,000 | \$28,714 |
| Miscellanious Exepense |  |  |  | UGX 5,000,000 | UGX 5,000,000 | \$1,429 |
|  |  |  |  |  |  |  |
| Grand Total |  |  |  |  | UGX 438,700,000 | \$125,343 |

